

Case Study Overview

With rising patient volumes, provider shortages, budget constraints, and increasing demands for quality outcomes, hospitals are contracting with multiple telemedicine vendors to fill specialty gaps.

STeM's Focus for Improvement

- ✓ Administrative Overhead
- ✓ Workflows & Documentation
- ✓ Compliance Risks
- ✓ Care Continuity
- ✓ Patient Outcomes

Results

Hospitals partnering with Specialist TeleMed for all their specialty telemedicine needs have realized value in four key areas:

Strategic Impact

- Unified governance & reporting across specialties
- Scalable service expansion without capital investment
- Enhanced hospital reputation and patient retention

Clinical Outcomes

- Faster time to treatment and reduced misdiagnoses
- Improved continuity of care across settings
- Consistent access to board certified subspecialists

Operational Efficiency

- Reduced ED boarding and improved throughput
- Simplified consult management and documentation
- Seamless EMR integration and credentialing

Financial ROI

- Lower administrative costs via contract consolidation
- Increased case retention and reduced transfers
- Enhanced reimbursements: CMS metrics, value-based care
- Predictable pricing with shared efficiency gains

A Unified Solution

STeM's single-source model consolidates 24+ specialty service lines under one contract, which streamlines governance, improves care delivery, and aligns with strategic goals.



Program Success Factors



Full Continuum
Flexible Coverage
ED, Inpatient, Clinic



Customized Care for
Acute, Chronic, &
Complex Conditions



Adaptable, Tech-
Agnostic Model



Standardized
Workflows &
Credentialing



Personalized
Onboarding &
Account Support



Dedicated
Specialists for Every
Service Line